

FOR IMMEDIATE RELEASE

Electronic Systems Unveils Cisco Smart Care Service Offering

Virginia Beach, Virginia – April 20, 2010 – Electronic Systems, Inc. (ESI) announced today that, as a part of its ongoing partnership with Cisco Systems, the company will now offer Smart Care, a service designed to monitor and support Cisco networks. It combines Cisco's SMARTnet solution with ESI's Remote Operations Center (eROC) service, often at a cost lower than that of SMARTnet alone.

Smart Care offers all of the same features as SMARTnet, including comprehensive coverage of a company's Cisco hardware and software, and access to Cisco's Technical Assistance Center. It differs from SMARTnet by making ESI the single point-of-contact for contracts and enhanced technical support. This allows customers to consolidate vendor-specific service contracts into a single agreement with ESI, and connects them directly with local technicians rather than call center note-takers. In addition, Smart Care provides proactive network monitoring, online dashboard reporting, and disaster recovery solutions.

"ESI is proud to be the first company in Virginia to actively provide the Cisco-sponsored service alternative to SMARTnet," said Norm Lyster, Vice President of ISG Services at Electronic Systems. "We recently worked with a financial institution whose SMARTnet service contract was about to expire. By implementing Smart Care, we were able to save them 25 percent versus SMARTnet renewal, and we were able to offer them an expanded suite of services to protect their business investments."

Smart Care is available to customers with Cisco equipment covered under an expired or expiring SMARTnet contract, and to customers with new equipment that was purchased without coverage.